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Marwood Group Ltd are a specialist non-mechanical plant hire company operating out of 15 depots across the UK. At the start of 2007 we decided to change our rental management software, and after detailed research and an extensive 'hand on' evaluation and comparison, we made the decision in September 2007 to purchase the Syrinx system from Higher Concept Software.

Our decision was based on a number of factors. Firstly, we had positive feedback from our depot staff that used and evaluated Syrinx alongside the other software under consideration. Secondly the detailed demonstrations and meetings with all of our Executives confirmed to us that the system was suitable for all of our departments from hire, sales, purchasing, workshop and administration. Also, we received very positive references from existing Syrinx users.

We went live with Syrinx in January 2008 on 90 PCs across all of our depots, and since then we have been very impressed with the software. It does everything we were informed it would do, including inspection certificates and outside transport orders which are key requirements for us. The features, quality and stability of Syrinx are all excellent, and it is very easy to use, so new staff members are up to speed very quickly.

We have also been very impressed with Higher Concept Software. In our experience it is rare to find a software company which provides such a high level of commitment and customer service. All of our requested deadlines have been achieved and delivered on time. Now 15 months later we are thankful that HCS are not just our software provider, but they are a totally committed business partner of ours.

Jeff Gold – Sales Director

Marwood Group Ltd